

PLUSS Corporation, (800) 428-7472

Your partners in success

Attention

The long awaited release of

Echelon II™

has finally arrived.

PLUSS Corporation is building a list of customers excited about receiving the new Echelon II program. Echelon II has an expected release date of June 1—just around the corner, call Kenny in the Sales Department to get your name on the list to get converted! #(800)-835-9609

Echelon II sports the most powerful and dynamic Accounting system in the industry today. Echelon II Accounting combines enhanced performance with a simple to use consistent interface. Echelon II has received rave reviews from our Beta Test Partners (*read Ken Shilay's comments in the following article*)

Accounting System

- Memory
- Path
- Version
- Users

Editing Payables

		[Debit]	[Credit]
Vendor	ALSC		
INVOICE NO...	246712	0.401	0.00
INVOICE DATE	01/31/2007	1.878A	150.52
AMOUNT DUE...	919.28	2.878B	196.19
DUE DATE...	02/10/2007	3.858A	279.54
DISCOUNT %...	0.00	4.858B	293.03
DISCOUNT AMT.	0.00		0.00
DISCOUNT DATE	02/10/2007		0.00
RETURN DESC...			0.00
RETURN AMT...	0.00		0.00
CHECK NUMBER.			0.00

Accounts Payables

AP	Accounts Payables	Returns	Discounts	Totals
Vend	Invno	Inv-D	Amt	P 0 Due-D
A1DC	53847	01/31	65.00	R 02/10 0.00
AISP	15273	01/29	62.75	0 02/10 0.00
ALLT	JAN2007	01/20	183.62	R 02/10 0.00
ALMO	15040	01/08	42.80	R 02/10 0.00
ALMO	15142	01/15	42.80	R 02/10 0.00
ALSC	246712	01/31	919.28	N 02/10 0.00
ALSC	246712#1	02/19	-500.00	/ 0.00
AMER	14813	01/05	50.00	P 02/20 0.00
AMER	15111	01/19	30.00	P 02/20 0.00
AMOC	7633	12/19	8.62	0 01/20 0.00
ATTP	9263120068	11/08	95.45	P 12/10 0.00
ATTT	1270300021	01/30	-42.76	R 02/20 0.00
ATTT	2263450034	12/11	-135.98	R 01/20 0.00
ATTT	2270180069	01/18	32.60	R 02/20 0.00
ATTT	2270180070	01/18	3.20	R 02/20 0.00

Totals Balance

Balance
65.00
62.73
183.62
42.80
42.80
919.28
-500.00
50.00
30.00
8.62
95.45
-42.76
-135.98
32.60
3.20

ALSC 0.00 Disc 0.00 0.0 Select 0.00

Exit New Edit Delete Pay No Opt Print Batch Pd/Cur Src

<ESC> <F2> <F4> <F5> <Pay> <No> <F6> <F7> <F8> <F9> <F10>

Echelon II Beta Release

Interview with Ken Shilay Sr.-
Cast Technology Inc.

Echelon II will be setup on all new installations starting June 1st. Current Echelon Suite version one users will be converted as scheduled. Call now to get your name on the schedule.

Ken participated as one of the Beta test sites for release of Echelon II. Ken owns Cast Technology located in S. Plainfield, NJ. Cast Technology is a premier Perkins Dealer; over the years they have received numerous awards from Perkins Engine for achieving the top sales across the US.

Darryl: What is your overall opinion of the look and feel of the new Echelon Suite II?

Ken: Great! I like the way it is organized. It is arranged in such away that is easier to access information and has a more modern appearance. The Accounting area is extremely easy to follow the flow of data. There have been many improvements in this area. I like how it is organized; it is very clear and quick to navigate.

Darryl: What would ECHELON I users like the most about ECHELON II?

Ken : First would have to be the Accounting. In ECHELON II they have consolidated Accounts Payable, Check writing and the General Ledger. It is much easier to locate information. An example would be where the other day I knew I had paid the Sales taxes due, but I didn't remember if I had made an Adjustment for it in the General Ledger. I can now locate this information in just seconds. I found ECHELON II very user friendly. It is very straightforward; I also found it "visually pleasing". Your programmers are doing a great job on it.

Darryl: How easy was the conversion from ECHELON I too ECHELON II?

Ken: It was seamless. We absolutely had no problems at all. The whole process took only about 45 minutes.

Darryl: What type of ECHELON I users will benefit the most from the new features in ECHELON II?

Ken: Everybody will benefit, it has that many more enhancements. It is a short learning curve and then you reap the increased efficiencies and even faster reporting of information you must have as a business owner. Let me give you an idea of just how important that is to us. I have had the PTM software and worked with PLUSS Corp, for approximately six years now. My profits for the company have gone up fully 40%. I was at between 12% and 15% back then, which isn't bad by the way. But now we are achieving 30% to 38% profits. This all happened once we engaged with PLUSS Corp. I can see vital information right away. I really like what's there and I am looking forward to even more efficiency and profits for the future.

Darryl: What are the biggest improvements between ECHELON I too ECHELON II?

Ken: There is amazing consistency in the program; they are using the same function keys for example to insert, edit, delete and other navigation features. They have added the ability for long descriptions on parts inventory automatically. They have increased field widths for work order numbers, receivable and payable invoice numbers, they have moved fields next to other related field so it is easier and faster to read. And as I mentioned before, the enhancements in the Accounting area are just great, I get more information even faster. It is very valuable to work with a software provider, PTM, and a consulting company, PLUSS Corp, that stays on the cutting edge of technology and helps keep my company there also, ahead of the competition.

I can now locate this information in just seconds. I found ECHELON II very user friendly. It is very straightforward; I also found it "visually pleasing". Your programmers are doing a great job on it.

ACCOUNTING FEATURES IN ECHELON II

The new Echelon II program from PTM includes a major re-write of the current Echelon Suite Version 1 Accounting and Sales Ledger areas of the program. These changes are a huge step on the way to a full **SK5** system (Single-Key-5 different methods).

The main thing you will notice is CONSISTANCY in all Accounting and Sales Ledger areas; LEARN ONE AND YOU WILL KNOW THEM ALL!

***** Below is a list of a few highlights*****

***SALES LEDGER:** You no longer have to wait for Deposits to be done to get accurate reports from the sales ledger, there is now a standard flow for ALL sales Cash and Charge both...

***DEPOSITS** There are some fantastic new tools for Deposit records: CC records can be grouped and have separate subtotals on screen by type of Credit Card. You no longer need to have exclusive use of the Deposit Database to make a deposit (no more file sharing messages). Deposit Detail can be displayed or Summarized for each deposit in the Check Register no matter what bank account the deposit was applied to.

***ADJUSTMENTS:** Adjustments can be edited, they no longer have to be deleted or reversed to fix a mistake. The new Debit/Credit format allows a complete view of the affect the adjustment will have on the General Ledger Accounts. You can now create Automatic Reversing Entries.

***PAYABLES:** The Vendor ID is part of the Current and Paid Payables view. Any area of a Payable invoice can be easily edited on the same screen. Payable Checks can be edited without having to delete the check and re-do it. The Batch Check process allows you to create a batch of checks and print them anytime you want. Reports are available right from the Payables View screen.

***CHECK MAINTENANCE** The Check Register has improved drastically making Check Reconciliation and Day to Day activity much easier: The Check Register view can show all Checks, Deposits (detailed or summarized) and Adjustments with a running balance. Checking Account Names and Check Numbers can be edited from one screen. Unlimited number of checking accounts can be used. Can View and Edit all records from the Check Register. Can reprint Payable Checks with the Payable invoices printed on the stub.

***CHART OF ACCOUNTS:** The Chart of Accounts (General Ledger) Maintenance screen shows the Account type, Category, any linked accounts and Monthly Totals. General Reporting for the Chart of Accounts is available with one keystroke. New Chart of Accounts screen has the ability to search by Number, Name, Type and Category along with easy navigation tools. Payments are easily setup for Long Term Liabilities. The distribution report is able to be viewed by date with a running balance or grouped by type of transaction with single key access to the original record to make any needed corrections.

***NEW REPORTING:**

The **Activity Report** now includes an **ACCOUNTS RECEIVABLE Turns Ratio**

The **CASH FLOW** Report now will include accounts set specifically by you (User Definable)

The **CHART OF ACCOUNTS** List now shows the GL Linking, Store Designations and MFG numbers

MFG NUMBERS: THE SYSTEM WILL NOW ALLOW YOUR COMPANY TO HAVE ITS OWN NUMBERING SEQUENCE, WHILE ALSO DISPLAYING UP TO 2 SUGGESTED OR RECOMMENDED CHART OF ACCOUNTS NUMBER SEQUENCE AS PROVIDED BY MANUFACTURERS OR TRADE ASSOCIATIONS (example = NADA, NTEA, NTDA and OEM)

Vehicles Sales Module

* Echelon II can create Stock numbers for units from Inhouse PO and Inhouse WO's

* The Acquisition Report will now show any open Inhouse WO's along with the details on any backordered items on those Inhouse WO's.

Touch Screen Time Clock II

Technicians can now update the work order status when logging out of jobs at the Prompt for Comments screen on the TimeClock (Requires WO Status Module). Also when a Technician selects the mark workorder done option at the Prompt for Comments screen it automatically changes the Workorder status.

Signature Pads



NEW HARDWARE IMPLEMENTATION HOW THE SIGPAD WORKS

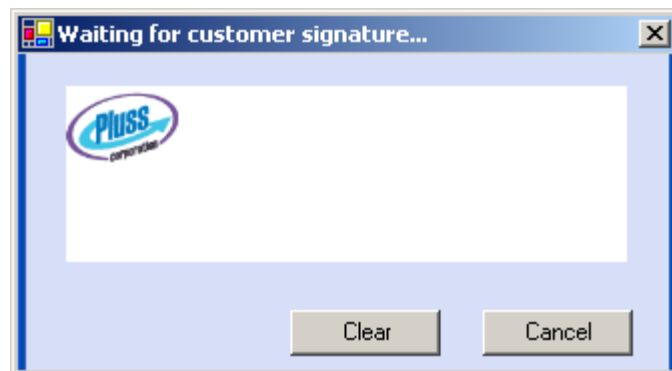
THE SIGPAD IS A SIGNATURE PAD WHICH ALLOWS THE CUSTOMER TO SIGN A WORKORDER AND OR INVOICE ELECTRONICALLY.
THE SIGNATURE IS STORED WITH THE DOCUMENT (WORKORDER or INVOICE) .
ONCE THE DOCUMENT IS STORED, YOU CAN REPRINT ANY OF THE SIGNED DOCUMENTS AT ANYTIME. THIS LITTLE PIECE OF TECHNOLOGY PROVIDES AN EXCELLENT LEVEL OF SECURITY FOR YOU AND THE CUSTOMER.

REQUIREMENTS FOR THE SIGPAD:

There are two basic requirements to use the SIGPAD:

- 1) Workorders / Invoices must be able to be printed to a laser printer
- 2) The Laser Form 'D' is the only form that will print out with the customers electronic signature.

Below is an example of the screen you will see while the customer signs the Workorder or Invoice with the SIGPAD.



The SIGPAD will display a screen with a CANCEL and OK button; once the customer's signature is entered and the customer has selected the OK button the Workorder will print.

ONCE THE WORKORDER HAS BEEN PRINTED YOU CAN REPRINT THE SIGNED DOCUMENT ANYTIME IN THE FUTURE!



General Company Bulletin Board

Here is some exciting PLUSS employee news for you.

As you know by now, Dan Woods joined PLUSS Corporation well over a year ago. Dan has brought excellent skills in Customer Service and high quality voice-over capabilities. Dan has been building Educational AVI (Audio Visual Instruction) CD's for our user group and will continue to build new AVI CD's in the future.

We are happy to announce that Bob Jeffords has again joined the staff at PLUSS Corporation after a 5-year hiatus. Bob brings a wealth of skills to PLUSS, not only with his hardware and I.T. knowledge, but his wealth of general Technical Support skills as well. Welcome back Bob!

Specialist Andy Alford will be re-locating to Georgia in June 2007. Andy will continue to work for PLUSS Corporation providing the same high level of Service, he will also have the opportunity to provide Onsite visits to our clients in the Southeast.

NEW Software Add-ons & Enhancements

PTM Inc. continues to grow the Echelon Suite Software at a feverish pace. In dealing with the many different industry groups, the demands on Programming and Engineering at PTM Inc. have been great. As a result, there are many new Modules and Features available for you:

Workorder Source/Status Module

This powerful feature provides a higher level of monitoring and reporting on the status of the work in progress in your shop(s).

- Quickly attach a status memo to each Workorder on the open screen
- Search and sort the open Workorder display by status and/or category
- Specialized reporting to check progress and status on open Workorders
- Set status of jobs in the shop while in the Workorder or on the Open Workorder screen
- Notify employees of work orders that are on hold waiting on parts (WOP)
- Notify employees of work that needs to be completed immediately (NEXT)
- You can use a combination of status, category and promised dates to make decisions
- Feature includes a short AVI CD to learn how to use this exciting and powerful feature!



It could happen to you!
Don't let the unexpected
shut you down.

DATAVAULT Off-Site Data Storage

How much can you afford to lose? What would happen if your server crashed and you lost vital data such as your Accounts Receivable or your entire inventory database? How long would it take for your business to be back up and running again? How long would it take for you to replace the information on each customer's accounts? How long would it take to replace the history you have gained while using the Echelon program? These are just a few questions that most of us take for granted. Unfortunately, without taking proper precautions chances of a catastrophic disaster are very high. With **DATA-VAULT**, you are secure in knowing that your important data is constantly being protected. You can relax because **DATA-VAULT** is keeping your DATA safe and secure at a separate (offsite) location.

DATA-VAULT Highlights include:

- Ability to backup data offsite to the PLUSS Corporation **DATA-VAULT**
- Choice of Automated backup or you can run the backup manually
- Detailed log reports
- Customized Setup - backup all or selected files of the PTM/ECHELON program
- Works in conjunction with any other backup system
- Sends any of the backups into a working copy of the PTM/ECHELON program
- Runs safely in the background while you are not there
- Will backup to any shared drive on your network
- Advanced data compression routines efficiently compacts data, minimizing disk space usage
- Daily E-mail notifications regarding backup status for easy monitoring

Truck-CONNECT System

Truck-CONNECT is a very robust product, modeled after the Multi-Store **CONNECT** program. **Truck-CONNECT** will allow you to create complete Workorders while doing jobs in the field using a laptop! Whether onsite in your customer's fleet yard, working along a busy interstate or country road, you can do the job, create the Workorder; handing the customer an invoice before he drives away! You will have complete parts and labor tracking just as if you were working in your own shop!

How does it work?

You must have your Echelon Suite software with full accounting features installed on your Main Store computer at the shop; your laptop will need at minimum the Base Module of Echelon installed. After doing work on the road, the **Truck-CONNECT** program will send all of your transactions to the Main Store database automatically for consolidated accounting. After the information is sent to the main computer, updated customer balances and inventory quantities will automatically be sent back to the laptop. There are several fast and efficient ways to transfer the data:

- If you have a wireless connection (**Wi-Fi**), the moment you get into range of your access point, the information from your laptop will send to the Main Store database.
- If you are away for more than a day at a time, you can plug into a cellular phone, payphone, or phone in your motel room, or you can have a **PCMCI card with cellular** put into your laptop and dial right from your laptop to send your data automatically





NEW INTERNAL TRANSFER PROGRAM

The purpose of the Internal Transfer program is to easily track parts provided and/or repairs performed by another store or department. The Internal Transfer was originally designed for exchanging work between separate stores on a Multi-Store system, however the Internal Transfer can also be used by single locations to track expenses and in-house work between departments.

A basic understanding of Workorders and Purchase Orders is required to operate the Internal Transfer effectively. For this brief description Store One will have work done by Store Three (for single store users Store One can represent the sales department while Store Three represents the Service Department). Store One will create a Purchase Order under the vendor designated for Store Three. This PO can be for repairs to a unit for sale or for work on a company vehicle. The vendor used to initiate the Purchase Order will be linked to a specific customer account. Store Three will then open a Workorder using that same special customer account linked with the vendor account. The sale is closed and sent to the special customer account as a paid record. The Purchase Order at Store One is then received and will go onto the special customer account as an offsetting record to the Workorder.

There is a detailed setup and use document available, the document will cover the two main types of setup along with the two main uses for the New Internal Transfer Program:

Multi-Store setup of Internal Customer and Internal Vendor

Multi-Store use of Internal Transfers for work performed to items for resale

Multi-Store use of Internal Transfers for work performed on company vehicles (expense)

Single-Store setup of Internal Customer and Internal Vendor

Single-Store use of Internal Transfers for work performed to items for resale

Single-Store use of Internal Transfers for work performed on company vehicles (expense)

**CONTACT PLUS CORPORATION'S SERVICE AND SUPPORT TO REQUEST YOUR COPY TODAY!
#(877) 428-7472**